

Igor Ayres

Technical Founder • Staff
Applied AI Engineer • SaaS
Architect

📍 Brazil (Open to US / Global
Remote)

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PRODUCTION STRENGTHS

Applied AI / RAG

Agentic Workflows

PostgreSQL RLS

Multi-tenant SaaS

RBAC / Security

Next.js / React

TypeScript

Laravel / PHP

Supabase

Queues / Webhooks

Real-time Operations

Docker / Vercel

Billing Systems

LANGUAGES

Portuguese Native

English Full Professional

PROFESSIONAL SUMMARY

Technical Founder and hands-on SaaS Architect with over 15 years of experience designing and shipping production systems. Specialized in Applied AI within multi-tenant platforms where large language models (LLMs) act as execution layers safely bounded by strict PostgreSQL Row-Level Security (RLS), RBAC, and deterministic fallback workflows. Proven track record of owning full-lifecycle architecture, integrating complex billing logic, queue-first messaging pipelines, and ensuring secure operational governance in regulated, workflow-heavy environments.

EXPERIENCE

Hashia

Jan 2026 – Present

Founder & Architect

- Architected and deployed 4 production-grade multi-tenant SaaS platforms from scratch, owning full-stack data modeling, backend services, and frontend implementation.
- Designed secure, tenant-isolated data architectures relying exclusively on PostgreSQL RLS instead of application-layer filtering to guarantee rigorous data governance.
- Implemented queue-first event processing and webhook-driven integrations (Stripe, Asaas, WhatsApp B2B) to ensure zero message loss under high concurrency.
- Built agentic execution layers constrained by deterministic API contracts, enabling AI-driven automation without risking destructive data mutations.

Fale Paco

Sep 2015 – Present

CTO / Technical Lead

- Led the technical development of messaging-first customer service platforms, standardizing external provider adapters and webhook normalization across channels.
- Engineered resilient background processing systems for omnichannel routing, seamlessly bridging human-in-the-loop handoff patterns with automated AI workflows.
- Owned multi-tenant provisioning logic, modular billing infrastructure, and large-scale support operations directly impacting B2B client retention.

Dot House

Jan 2022 – Present

Founder / CEO

- Operated IoT and automation deployments, optimizing real-world reliability and system performance under strict physical field constraints.

SELECTED PRODUCTION SYSTEMS

Hello Paco

Multi-tenant AI omnichannel SaaS centralizing WhatsApp, Instagram, email, and web chat with tenant-scoped RAG, dynamic routing, modular billing, and white-label support.

Technical scope: TypeScript, Next.js, PostgreSQL/Supabase, real-time views, webhook processing, WAHA B2B API.

Elyon

Production-deployed workforce management platform spanning HR, contracts, recruitment, onboarding, and internal WhatsApp operations.

Technical scope: Laravel/PHP, 47-tool agentic execution layer, modular context handling, deterministic business controls.

Ligare

Governance-oriented communication platform featuring advanced RBAC, secure impersonation, strict tenant isolation, and institutional workflows.

Legendários / Rotabusiness

Gamified multi-tenant community platform leveraging OpenAI Vision for automated real-world task validation, marketplace logic, and Stripe billing.

"Engineering philosophy centered on predictability, scalability, and strict tenant isolation—bridging natural language intent with rigid enterprise business logic."

Hands-on operator-builder comfortable owning the full lifecycle of production systems: architecture, deployment, integrations, data boundaries, operational tooling, and reliability-minded product execution in fast-moving SaaS environments.

Optimized for US remote opportunities in Applied AI, SaaS platform engineering, workflow automation, and multi-tenant product architecture.